

A SPECIAL JOINT SESSION WAS HELD BY THE NEW KENT COUNTY BOARD OF SUPERVISORS AND THE NEW KENT COUNTY ECONOMIC DEVELOPMENT AUTHORITY ON THE 19TH DAY OF DECEMBER IN THE YEAR TWO THOUSAND NINETEEN AT 5520 VIRGINIA PARK DRIVE (THE BRICKSHIRE GOLF CLUB), PROVIDENCE FORGE, VIRGINIA, AT 8:30 A.M.

IN RE: CALL TO ORDER – ECONOMIC DEVELOPMENT AUTHORITY (EDA)

EDA Chairman Charles M. Davis called the December 19, 2019 meeting of the EDA to order at 8:32 a.m.

IN RE: CALL TO ORDER – BOARD OF SUPERVISORS (BOS)

BOS Honorary Chairman W. R. Davis, Jr. called the Board of Supervisors Meeting, which had been continued from December 9, 2019, back into session at 8:33 a.m. He turned the remainder of the meeting over to Chairman Tiller.

IN RE: ROLL CALL - EDA

Lawrence E. Haislip, Jr.	Present
Eugene R. Williams	Present
Paul Robinson	Present
Charles M. Davis, Chairman	Present
Mathew Starr	Present
Pat Bell	Present
W.O. Isgett, Sr.	Present
Rodney A. Hathaway	Present

All members were present.

IN RE: ROLL CALL – BOS

Thomas W. Evelyn	Present
C. Thomas Tiller, Jr., Chairman	Present
Patricia A. Paige	Present
Ron Stiers	Present
W. R. Davis, Jr.	Present

All members were present. Others in attendance included County Attorney Brendan S. Hefty, Economic Development Director, Matthew J. Smolnik, Chamber of Commerce President, Larry Reynolds, District Five Supervisor Elect, John N. Lockwood and District Three EDA Appointee (effective January 1, 2020), Kevin D. Washington. Several residents of the Four Seasons community were also present.

IN RE: WELCOME

EDA Chairman Davis welcomed everyone to the meeting. He thanked The Brickshire Grill staff for allowing the County to host this joint meeting at their restaurant.

IN RE: APPROVAL OF MINUTES - EDA

A motion to approve the November 7, 2019 EDA meeting minutes was made by Ms. Bell, seconded by Mr. Williams and carried.

Notable Business Openings/Activity in 2019

- Colonial Downs had re-opened with Rosie's Gaming Emporium and live horse racing returning to the County. There had been fifteen days of racing this past season and more days were expected in 2020. Mr. Smolnik reported there were currently three other Rosie's locations in the Commonwealth and there would soon be five with new locations expected to open in Dumfries and Danville. New Kent was currently receiving revenue from all Rosie's locations. After seven months of operations (April 23rd through November 24th) New Kent has received a little over \$3.1 million in revenue. New Kent County had been a premier sponsor of the 2019 New Kent County Virginia Derby. Mr. Smolnik also reported a recent news release had indicated Colonial Downs had announced the minimum wage for non-tipped positions would be \$15 and \$9 for tipped positions. Colonial Downs had also hosted an Old Dominion concert with approximately 7,000 attendees as well as many other entertainment activities. A high-quality restaurant operating under the name "1609" had also opened at Colonial Downs.
- VCU groundbreaking and construction with an anticipated opening in April/May of 2020
- Dunkin Donuts
- Tractor Supply opened in November.
- New Kent Pediatrics – operated by New Kent resident, Jenny Brady (MSN, RN, CPNP, PMHS). This business had received an EDA Business Incentive Grant in 2019.
- New Kent Eye Care – operated by Dr. Andrew Ambrose. This business had recently opened in the Maidstone community.
- CATLabs expansion had been completed. This business had been approved for an EDA Business Incentive Grant in 2018.
- Virginia Natural Gas - groundbreaking and construction
- New Kent Gymnastics Center, now known as Virginia Elite Gymnastics Academy was under construction. This business had also been approved for an EDA Business Incentive Grant in 2018.
- Jolene Family Winery was also under construction. This business had also been approved for an EDA Business Incentive Grant in 2018.

Other Projects in 2019

- A LOVE sign had been installed at the Visitors and Commerce Center. Mr. Smolnik reported the sign was drawing a good amount of attention and there had been many who had stopped to take a picture.
- The second annual Roar and Soar Festival had been held at the New Kent Airport on October 26th. Mr. Smolnik reported there had been 5,000 to 6,000 people in attendance and it had been the busiest day for this facility in airport history. This event had been hosted in partnership with the New Kent Rotary and all proceeds would fund scholarships. Noting the tremendous turnout, Mr. Smolnik suggested more help would be needed with this event in future years.
- The 14th Annual Business Appreciation Dinner had been hosted on August 15th at Colonial Downs. Mr. Smolnik reported it had been necessary to limit attendees to 250 per the room occupancy limits and unfortunately, some had been turned away.
- New Kent County had rejoined Richmond Region Tourism (RRT). This organization had promoted events in the County and County representatives had been attending their board meetings and other activities across Richmond. After having been an RRT member for many years, the BOS had decided to not renew the County's membership. Annual membership dues were increasing and the Board had indicated they did not see

much value to the County. Mr. Smolnik suggested stepping away for a period had caught RRT's attention and they were now more focused on the County.

Other Development/Activity

- Mr. Smolnik reported the number of building permits issued in 2019 was down from the previous year but there were signs of improvement.
- The site plan for Patriots Park in the Bottoms Bridge area was currently under review. This development was slated to include a restaurant, brewery and tax preparation office.
- A road had been built to provide better access to the SPF property north of Love's. An access road was also being built into the SPF property on the east side of Route 106. Mr. Smolnik suggested better access would make marketing these properties easier.
- D. R. Horton, Inc. was now building in the Arbors community.
- Home building in Brickshire was at its highest point in the past eight years.
- Permits had been pulled to start the construction of quad condos in Patriots Landing.

Mr. Smolnik suggested more good things were coming and noted he was pleased with the progress made thus far.

Mr. W.R. Davis, Jr. also noted the success of the New Kent Farmers Market which had opened in 2019. Mr. Smolnik agreed and noted the County had not know what to expect when they had moved forward with the market. He reported vendors had been lining up for a space and the expectation was that this would get bigger and better.

Mr. Stiers asked Mr. Smolnik to reach out to some grocery store other than Food Lion. He reported he had personally spoken with representatives from Publix several years ago but nothing had come of that conversation. He suggested New Kent needed another grocery store but anything other than Food Lion.

Mr. Smolnik closed by thanking the BOS for their support. He indicated it had truly been an honor to work for them and the EDA. He noted this would be his last report for some in attendance. Mr. W.R. Davis, Jr. and Mr. Eugene R. Williams would be stepping down from their BOS and EDA positions respectively at the end of 2019.

IN RE: OLD BUSINESS

There was no old business.

IN RE: NEW BUSINESS/COMMENTS

Mr. Charles M. Davis provided the following comments:

- He noted his appreciation to the BOS for their guidance, support and funding this past year.
- He noted his appreciation to Matthew Smolnik for his efforts as Economic Development Director. He suggested the results were starting to show and noted his appreciation to the BOS for their support in this area.
- He noted his appreciation to ED Administrative Assistant Marilyn Mills for her support. He specifically noted the success of the recent Business Appreciation event with over 200 in attendance which had be planned by Ms. Mills.
- Noting this would be the last meeting for W.R. Davis, Jr. (his brother) and Eugene R. Williams, he thanked Mr. Davis for his time and dedication. He also

thanked Mr. Williams and noted he held him in the highest regard. Mr. Williams had served almost twelve years - March 2008 to December 2019. The EDA would be inviting Mr. Williams to a future meeting to receive formal recognition.

Ms. Paige reported she had known Deacon Eugene R. Williams her entire life and noted he had a heart to serve. She also reported Mr. Williams had several grandbabies and his wife had recently retired and he was looking forward to spending more time with them. He had been a great asset to the EDA and she thanked him for serving as District Three's representative. Ms. Paige also noted she believed in change and suggested that whether someone was born here or a come here, they were a New Kenter. She reported she had found someone who lived in the Arbors community who was willing to serve on the EDA. This individual was an entrepreneur and a veteran and had lived all over the world. She introduced Kevin D. Washington who had been appointed at the December 9th BOS meeting to fill the District Three EDA seat upon the expiration of the term of Mr. Williams.

IN RE: MEETING SCHEDULE - EDA

Mr. Charles M. Davis announced the next meeting of the New Kent County EDA would be held at 8:30 a.m. on January 16, 2020 at the New Kent County Visitors and Commerce Center, 7324 Vineyards Parkway, New Kent, VA 23124.

IN RE: ADJOURNMENT - EDA

A motion to adjourn the EDA meeting was made by Mr. Robinson, seconded by Mr. Haislip and carried. The meeting adjourned at 9:44 a.m.

IN RE: MEETING SCHEDULE - BOS

Mr. Tiller announced the next regularly scheduled meeting of the BOS would be held at 6:00 p.m. on Monday, January 13, 2020 in the Boardroom of the County Administration Building, 12007 Courthouse Circle, New Kent, VA 23124. The meeting schedule for the remainder of 2020 would be set at the January meeting.

IN RE: ADJOURNMENT - BOS

Mr. Davis motioned to adjourn the BOS meeting. This being Mr. Davis' last official act as a member of the New Kent County BOS, this motion was met with a round of applause. The members were polled:

Thomas W. Evelyn	Aye
Patricia A. Paige	Aye
Ron Stiers	Aye
W. R. Davis, Jr.	Aye
C. Thomas Tiller, Jr.	Aye

The motion carried. The meeting adjourned at 9:45 a.m.